



**HYC Sailing Development Officer**  
**Full-time, permanent**

Howth Yacht Club is recruiting a Club Sailing Officer responsible for overseeing the integration of members into sailing within HYC and for developing and helping to deliver an inspirational calendar of waterborne activities for all ages. The successful candidate should be an active sailor involved in sailing and coaching and possess a strong leadership style and good organisational skills.

**Responsibilities**

- Be an integral part of the membership induction programme, connecting with new members to ensure they successfully integrate into an appropriate sailing network within the Club.
- Define and deliver sailing pathways and detail the various opportunities for members to develop their personal sailing skills and interests.
- Liaise with Class Captains within the Club to identify race crew needs across the various Classes and connect new members with suitable boat owners and skippers. Manage the Club's Crewfinder system that assists with matching crew with skippers.
- Support the sailing event schedule including assisting with drafting and posting notices of races, monitoring race entries online and acting as liaison person in organising Open and Club events.
- Maximise the financial contribution of sailing activities to the Club by managing the revenue and the costs of Club sailing activities, including Quest Training operations as well as Club and Open events.
- Ensure that the Quest training brand of HYC is connected into the Club's sailing pathways and becomes the first step on the journey to become a fully involved member of HYC.
- Develop members' sailing initiatives including Taste of Racing sessions, evolving these into a full programme across the calendar year to maintain activity levels during the traditional 'off-season' for sailing.
- In collaboration with the Junior Organiser, organise top class training programs for HYC's junior members and assist with those members' transition through the Classes, identifying the next steps on their pathway at an early stage.
- Develop an engaging programme for Under 25s to keep them connected to the Club and grow their involvement.
- Manage the HYC rental fleet of J80s and dinghies to ensure that they are accessible to members.
- Identify opportunities to develop sailing and to promote on the water activities to ensure that HYC continues to be a flagship club in Ireland while keeping sailing at its core.

**Skills**

- ✓ Outgoing personality with strong communication skills and a collaborative approach
- ✓ A natural coach, passionate about sailing and keen to share knowledge
- ✓ Good organisational skills with ability to plan and schedule multiple events and activities in a busy sailing season
- ✓ Proven leadership and management capabilities to inspire both instructors, members and parents
- ✓ IT proficient, experience of using social media or website platforms to promote activities is beneficial

**Benefits**

- ✓ An exciting career afloat helping others to get afloat
- ✓ A unique opportunity to grow membership by increasing Club activity on the water
- ✓ Access to sailing and other activity sessions
- ✓ Fun, outdoor role connecting with people with a passion for sailing, cruising, racing and dinghy sailing

- ✓ Generous pension and performance related bonus
- ✓ Generous discounts on lunches and other Club catering

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